



Agenda

- ×What is a mutual fund?
- ×Mutual fund features
- ×Selecting an appropriate mutual fund
- ×Understanding mutual fund statistics



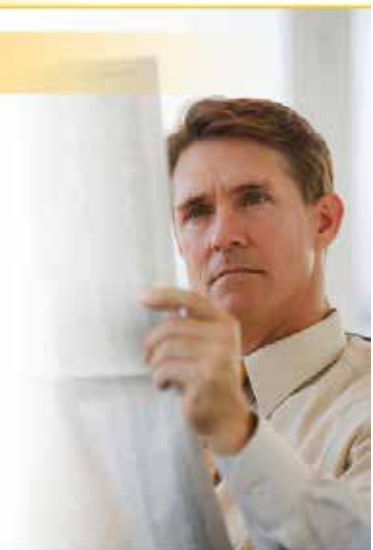
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What Is a Mutual Fund?

“Pool” of investments selected to meet the fund’s objective



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What Is a Mutual Fund?

“Share” contains investments from the pool



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Mutual Fund Earnings

- × Dividends and interest



Dividends can be increased, decreased or eliminated at any point without notice.

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Mutual Fund Earnings

- × Dividends and interest
- × Increase in share price (net asset value)



Dividends can be increased, decreased or eliminated at any point without notice.

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Mutual Fund Earnings

- × Dividends and interest
- × Increase in share price (net asset value)
- × Capital gains distributions



Dividends can be increased, decreased or eliminated at any point without notice.

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Mutual Fund Features

- ×Diversification
- ×Professional management
- ×Liquidity
- ×Flexibility
- ×Choice



Diversification does not guarantee a profit or protect against loss.

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Mutual Fund Features

- ×Diversification
- ×Professional management
- ×Liquidity
- ×Flexibility
- ×Choice



Diversification does not guarantee a profit or protect against loss.

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Mutual Fund Features

- ×Diversification
- ×Professional management
- ×Liquidity
- ×Flexibility
- ×Choice



Diversification does not guarantee a profit or protect against loss.

800-13

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800-439-4343 JUNE 2016

Mutual Fund Features

- ×Diversification
- ×Professional management
- ×Liquidity
- ×Flexibility
- ×Choice



Diversification does not guarantee a profit or protect against loss.

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Mutual Fund Features

- ×Diversification
- ×Professional management
- ×Liquidity
- ×Flexibility
- ×Choice

Diversification does not guarantee a profit or protect against loss. Systematic investing does not guarantee a profit or protect against loss. Such a strategy involves continual investment in securities regardless of fluctuating price levels of such securities. The investor should consider the financial ability to continue the purchases through periods of low price levels.

2016-15

Edward Jones Canadian Income Preference Fund

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Mutual Fund Features

- ×Diversification
- ×Professional management
- ×Liquidity
- ×Flexibility
- ×Choice

Diversification does not guarantee a profit or protect against loss.

2016-15

Edward Jones Canadian Income Preference Fund

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Choosing Mutual Funds

Start by looking at yourself and your investment objectives



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Choosing Mutual Funds

✕ Know your investment goals and risk tolerance



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Activity: Risk Tolerance Questionnaire

Assess your risk tolerance

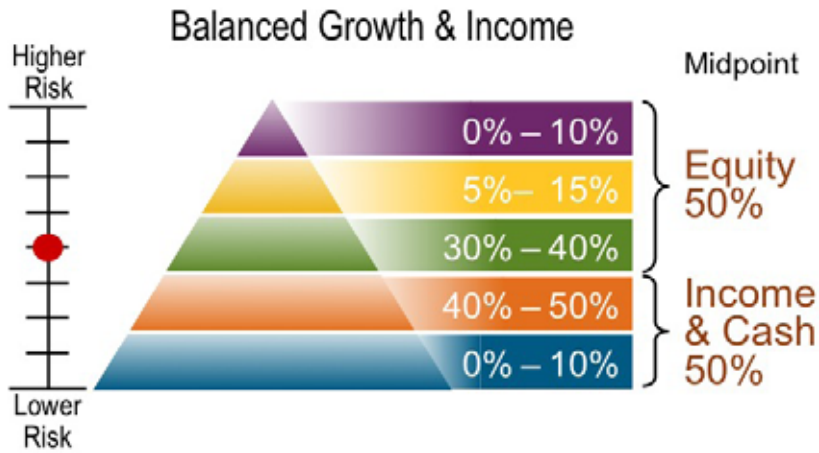


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Growth & Income Focus



Systematic investing does not guarantee a profit or protect against loss. Such a strategy involves continual investment in securities regardless of fluctuating price levels of such securities. The investor should consider the financial ability to continue the purchases through periods of low price levels.

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Choosing Mutual Funds

- × Know your investment goals and risk tolerance
- × Read the fund's prospectus



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Choosing Mutual Funds

- Know your investment goals and risk tolerance
- Read the fund's prospectus
 - Objectives
 - Strategies
 - Risks
 - Fees
 - Expenses



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Choosing Mutual Funds

- ✗ Know your investment goals and risk tolerance
- ✗ Read the fund's prospectus
- ✗ Understand costs



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Mutual Fund Expenses and Fees

- × Management fee
- × Fixed-rate administration fee
- × Taxes
- × Other fees

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Mutual Fund Expenses and Fees

$$\frac{\text{Total fund costs}}{\text{Total fund assets}} = \text{Management expense ratio}$$

09/16/20

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Understand Costs: Ways to Buy Mutual Funds

- Front-end load
- Low load
- No load

09/12/16

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Mutual Fund Earnings

- Tax-deferred when part of a qualified retirement plan
 - RRSP
 - DPSP
 - RPP



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Reading Mutual Fund Quotations

Name	NAV	Change	12-month Return
ABC Balanced	19.35	↑0.26 (1.36%)	2.75

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Mutual Funds

× Unique benefits



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Mutual Funds

× Unique benefits

× Long-term investments



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Mutual Funds

- ✗ Unique benefits
- ✗ Long-term investments
- ✗ Know your risk tolerance and objectives



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Mutual Funds

- ✗ Unique benefits
- ✗ Long-term investments
- ✗ Know your risk tolerance and objectives
- ✗ Review at least once per year



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Mutual Funds

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

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**Questions
& Answers**

Questions
& Answers

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